

Requirements Management Software (continued)

Requirements Management Software Definition

Requirements management software helps project teams manage, document, analyze, prioritize, and set requirements for new products or services. It also connects development teams with relevant stakeholders and other interested parties, creating an avenue of communication about requirements and changes needed for the product or service.

Requirements management tools provide businesses with a complete, top-down understanding of all factors contributing to the scope of a new product or service. Businesses can utilize this software to verify product or service development meets the company's standards, stays within constraints, and also meets the targeted needs of the consumers. Requirements management software facilitates a more organized approach to creating and implementing new products or services and fits in well alongside other development and application lifecycle management tools.

To qualify for inclusion in the Requirements Management category, a product must:

- ▶ Document all requirements and steps toward a product or service creation
- ▶ Analyze product or service needs, objectives, and constraints
- ▶ Allow requirement flexibility as product or service development matures
- ▶ Facilitate continuous communication between development teams, stakeholders, and interested parties

Requirements Management Grid® Scoring Description

Products shown on the Grid® for Requirements Management have received a minimum of 10 reviews/ratings in data gathered by March 05, 2024. Products are ranked by customer satisfaction (based on user reviews) and market presence (based on market share, seller size, and social impact) and placed into four categories on the Grid®:

- ▶ Products in the Leader quadrant are rated highly by G2 users and have substantial Market Presence scores. Leaders include: [Jama Connect for Requirements Management](#) and [codebeamer](#)
- ▶ High Performing products have high customer Satisfaction scores and low Market Presence compared to the rest of the category. High Performers include: [PractiTest](#), [ReqSuite® RM](#), [Olive](#), [Valispace](#), and [Sonar](#)
- ▶ Contender products have relatively low customer Satisfaction scores and high Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Contenders include: [IBM Engineering Requirements Management DOORS Next](#), [OpenText ALM Quality Center](#), [Helix ALM](#), and [Polarion REQUIREMENTS](#)
- ▶ Niche products have relatively low Satisfaction scores and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Niche products include: [SpiraPlan](#), [Innoslate](#), [SpiraTest](#), and [SpiraTeam](#)



Grid® Scores for Requirements Management Software

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Leaders

	# of Reviews	Satisfaction	Market Presence	G2 Score
Jama Connect for Requirements Management	139	87	91	89
codebeamer	105	79	92	85

High Performers

PractiTest	117	85	46	66
ReqSuite® RM	29	90	22	56
Olive	29	75	25	50
Valispace	29	62	22	42
Sonar	43	59	19	39

Contenders

IBM Engineering Requirements Management DOORS Next	97	25	85	55
OpenText ALM Quality Center	84	24	67	46
Helix ALM	56	32	56	44
Polarion REQUIREMENTS	11	15	61	38

Niche

SpiraPlan	10	41	29	35
Innoslate	15	40	23	31
SpiraTest	41	22	12	17
SpiraTeam	20	11	7	9

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.



Grid® Methodology

Grid® Rating Methodology

The Grid® represents the democratic voice of real software users, rather than the subjective opinion of one analyst. G2 rates products from the Requirements Management category algorithmically based on data sourced from product reviews shared by G2 users and data aggregated from online sources and social networks.

Technology buyers can use the Grid® to help them quickly select the best products for their businesses and to find peers with similar experiences. For sellers, media, investors, and analysts, the Grid® provides benchmarks for product comparison and market trend analysis.

Grid® Scoring Methodology

G2 rates products and sellers based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. We apply a unique algorithm (v3.0) to this data to calculate the Satisfaction and Market Presence scores in real time. The Grid® Report for Requirements Management | Spring 2024 is based on scores calculated using the G2 algorithm v3.0 from reviews collected through March 05, 2024. To view the Requirements Management Grid® with the most recent data, please visit the [Requirements Management](#) page. For more details on Grid® Scoring, please view the [G2 Scoring Methodology here](#).

Grid® Categorization Methodology

Making G2 research relevant and easy for people to use as they evaluate and select business software products is one of our most important goals. In support of that goal, organizing products and software companies in a well-defined structure that makes capturing, evaluating, and displaying reviews and other research in an orderly manner is a critical part of the research process.

To manage the process of categorizing the software products and the related reviews in the G2 community, G2 follows a publicly available [categorization methodology](#). All products appearing on the Grid® have passed through G2's categorization methodology and meet G2's category standards.

Many terms that appear regularly across G2 and are used to aid in product categorization warrant a definition to facilitate buyer understanding. These terms may be included within reviews from the G2 community or in executive summaries for products included on the Grid®. A [list of standard definitions](#) is available to G2 users to eliminate confusion and ease the buying process.

Rating Changes and Dynamics

The ratings in this report are based on a snapshot of the user reviews and social data collected by G2 up through March 05, 2024. The ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users. G2 updates the ratings on its website in real time as additional data is received, and this report will be updated as significant data is received. By improving their products and support and/or by having more satisfied customer voices heard, Contenders may become Leaders and Niche sellers may become High Performers.

(Grid® Methodology continues on next page)

**Net Promoter, Net Promoter System, Net Promoter Score, NPS and the NPS-related emoticons are registered trademarks of Bain & Company, Inc., Fred Reichheld and Satmetrix Systems, Inc.



Grid® Methodology (continued)

Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account or verified business email address to validate a G2 user's identity and employer. We also validate users by partnering with sellers and organizations to securely authenticate users through select platforms. We do not allow users to review their current or former employers' products, or those of their employers' competitors. Additionally, all reviews are manually checked by our team after our algorithm filters out reviews that don't meet our submission requirements. All reviews must pass our moderation process before they are published.

Our G2 staff does not add any subjective input to the ratings, which are determined algorithmically based on data aggregated from publicly available online sources and social networks. Sellers cannot influence their ratings by spending time or money with us. Only the opinion of real users and data from public sources factor into the ratings.

G2 may occasionally offer incentives for honest reviews to help us gather a full and accurate data set. These incentives are offered as thank-yous for approved reviews. Incentives are never conditioned upon the substance of the review, positive or negative. Each such incentivized review is disclosed with an "Incentivized Review" banner.

Grid® Inclusion Criteria

All products in a G2 category that have at least 10 reviews from real users of the product are included on the Grid®. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process.

If a product is not yet listed on G2 and it fits the market definition above, then users are encouraged to [suggest its addition](#) to our [Requirements Management category](#).

Product Profiles

Product profiles and detailed charts are included for products with 10 or more reviews.



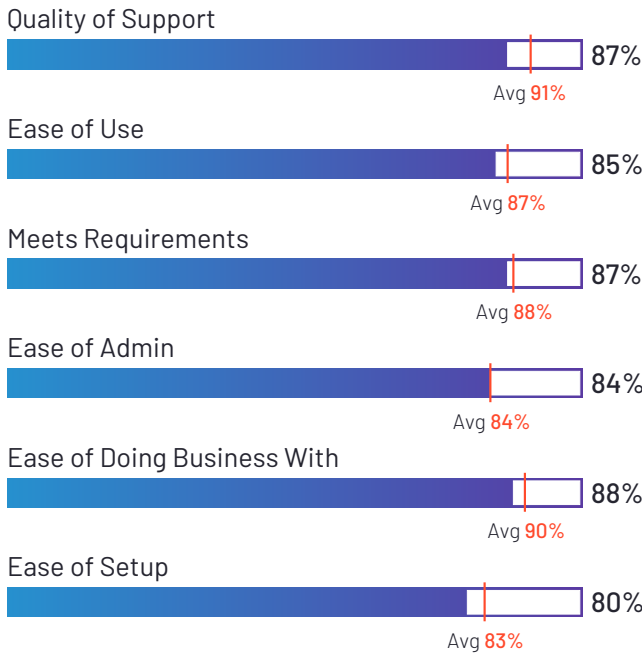
Jama Connect for Requirements Management

4.3 ★★★★★ (139)

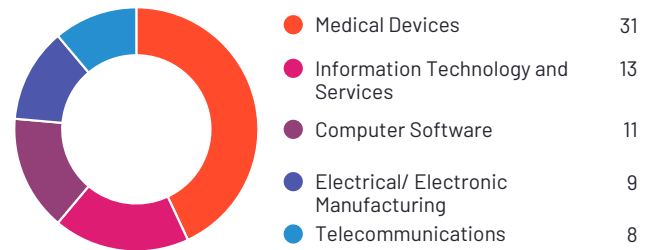


Jama Connect for Requirements Management has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 94% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend Jama Connect for Requirements Management at a rate of 85%.

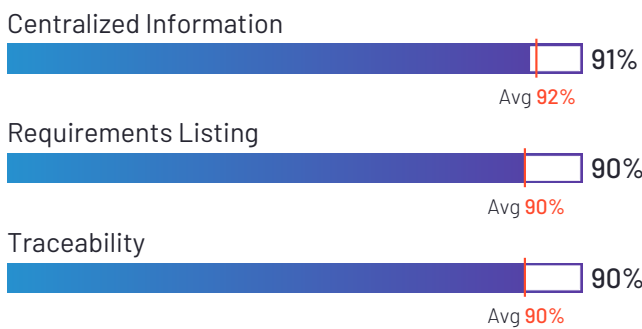
Satisfaction Ratings



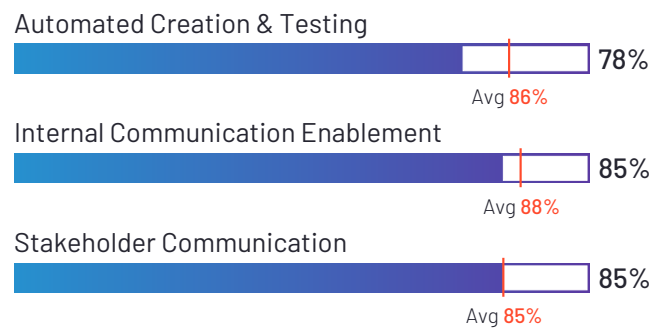
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Jama Software



HQ Location
Portland, OR



Year Founded
2007



Employees (Listed On LinkedIn)
272



Company Website
jamasoftware.com



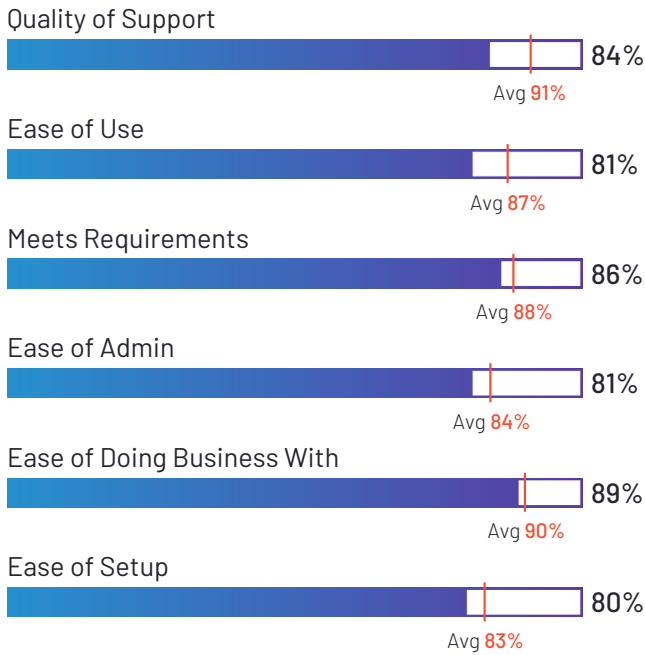
codebeamer

4.3 ★★★★★ (137)

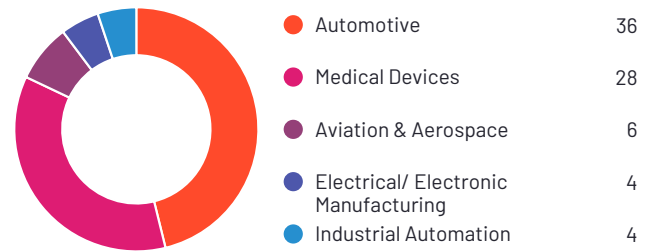


codebeamer has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. codebeamer has the largest Market Presence among products in Requirements Management. 94% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend codebeamer at a rate of 86%. codebeamer is also in the ALM Software Suites category.

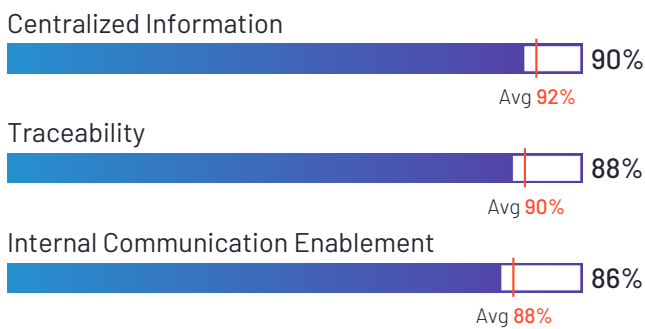
Satisfaction Ratings



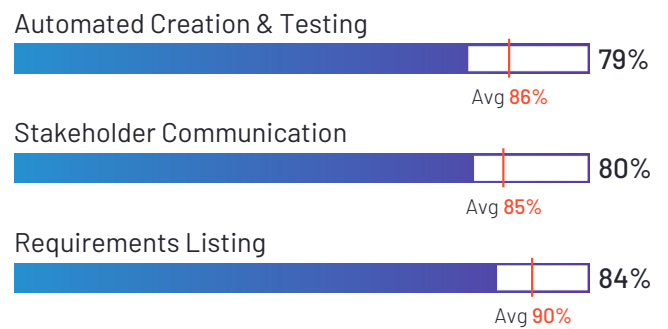
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
PTC



HQ Location
Boston,
Massachusetts



Year Founded
1985



Employees (Listed
On LinkedIn)
7,797



Company Website
www.ptc.com



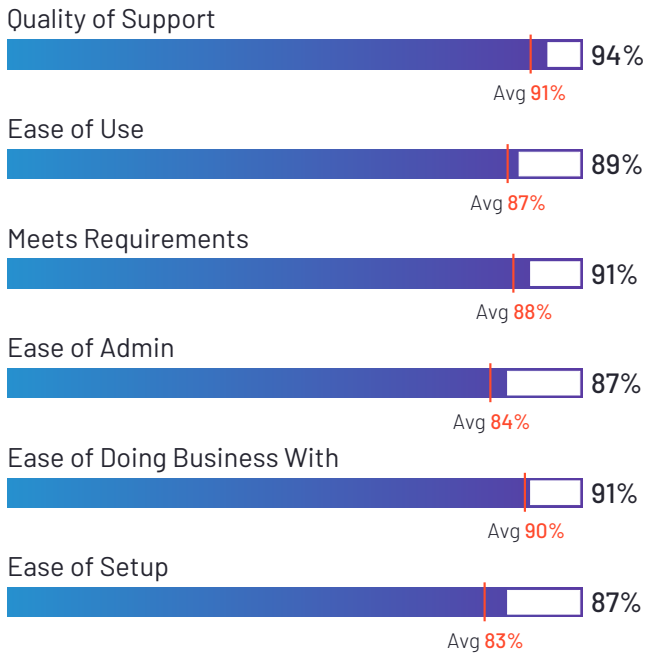
PractiTest

4.3 ★★★★★ (213)



PractiTest has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend PractiTest at a rate of 89%. PractiTest is also in the Test Management, ALM Software Suites, and Software Testing categories.

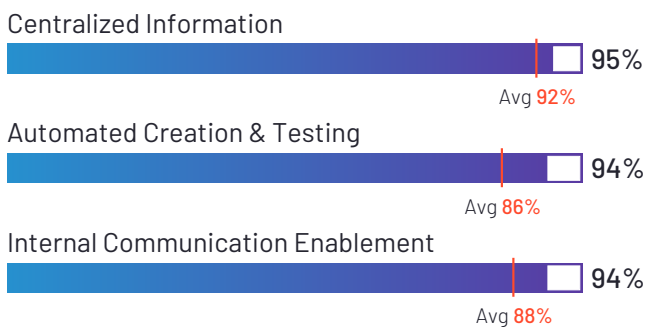
Satisfaction Ratings



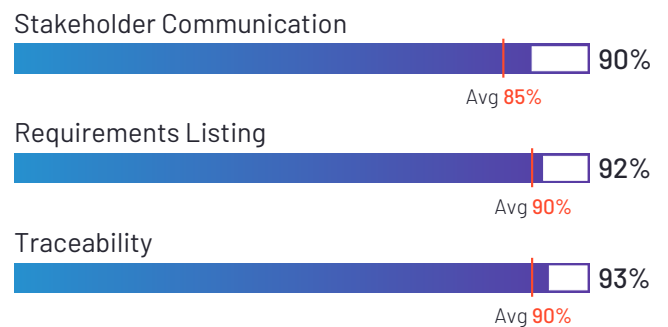
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
PractiTest



HQ Location
Rehovot



Year Founded
2008



Employees (Listed
On LinkedIn)
36



Company Website
practitest.com



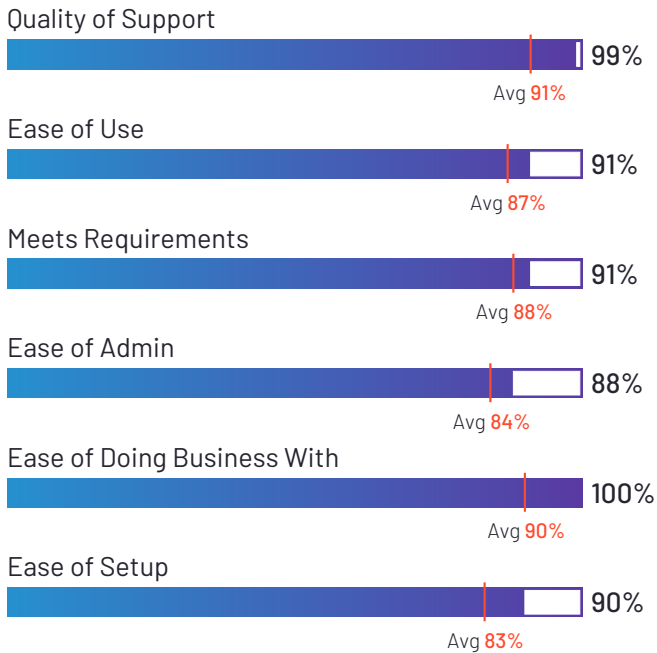
ReqSuite[®] RM

4.8 ★★★★★ (29)

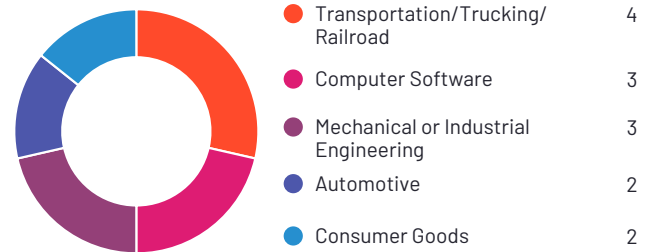


ReqSuite[®] RM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. ReqSuite[®] RM received the highest Satisfaction score among products in Requirements Management. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend ReqSuite[®] RM at a rate of 95%.

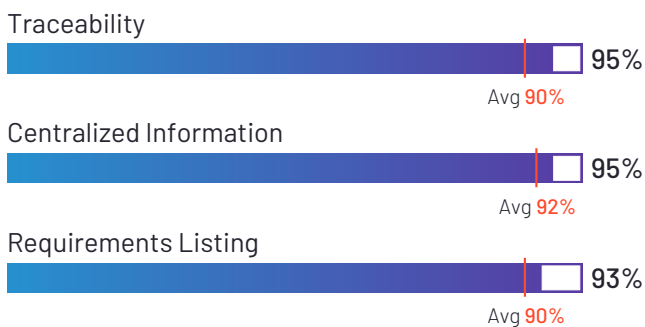
Satisfaction Ratings



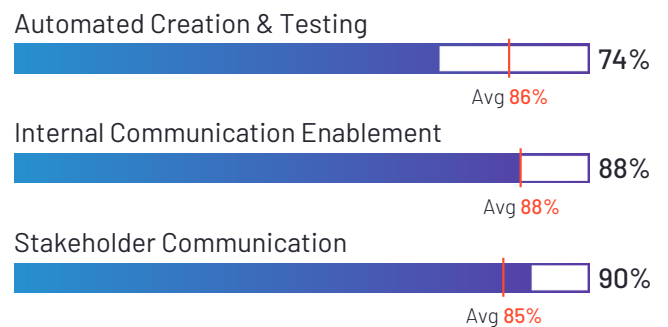
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
OSSENO Software



HQ Location
Kaiserslautern,
Rheinland-Pfalz



Year Founded
2015



Employees (Listed On LinkedIn)
9



Company Website
www.osseno.com



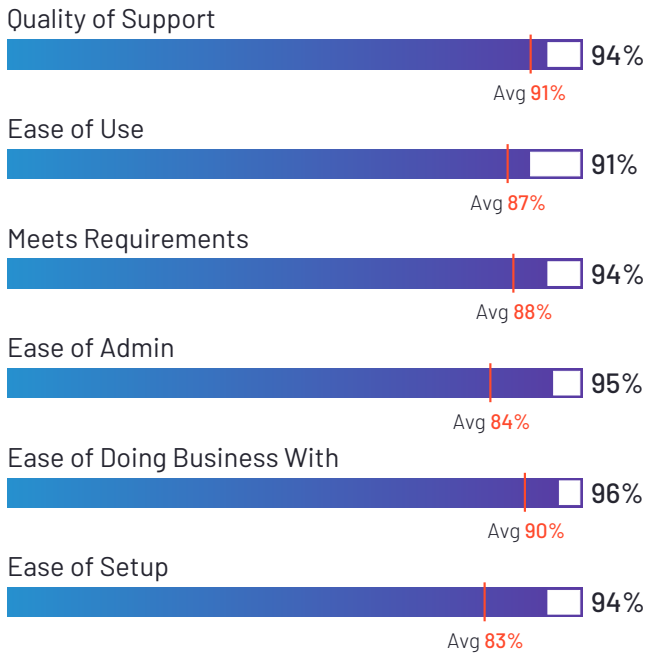
Olive

4.4 ★★★★★ (54)

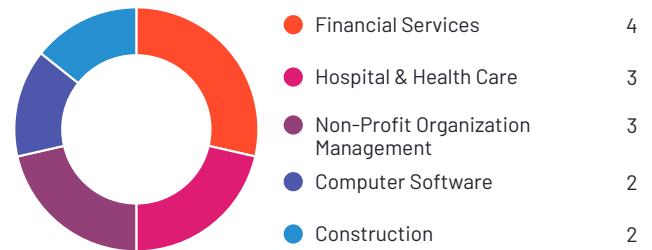


Olive has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 87% of users believe it is headed in the right direction, and users said they would be likely to recommend Olive at a rate of 89%. Olive is also in the RFP, Technology Research Services, and Strategic Sourcing categories.

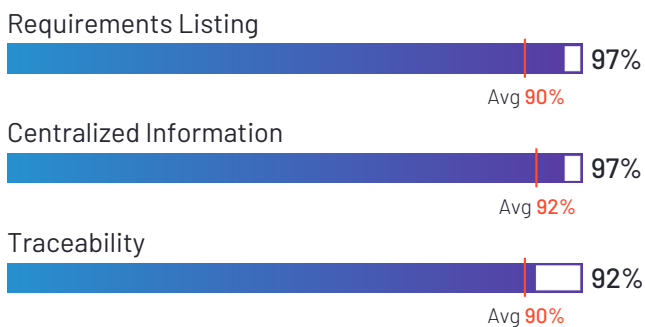
Satisfaction Ratings



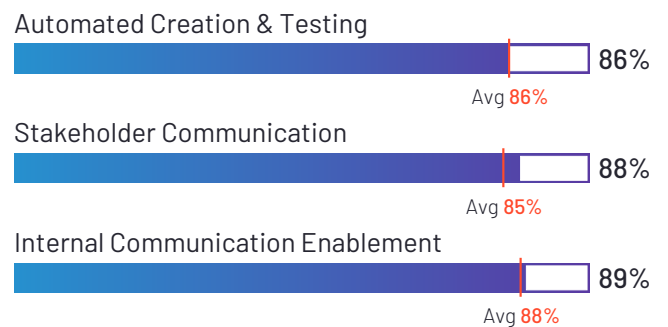
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Olive Technologies



HQ Location
Vancouver, Canada



Year Founded
2018



Employees (Listed On LinkedIn)
29



Company Website
www.olive.app



Valispace

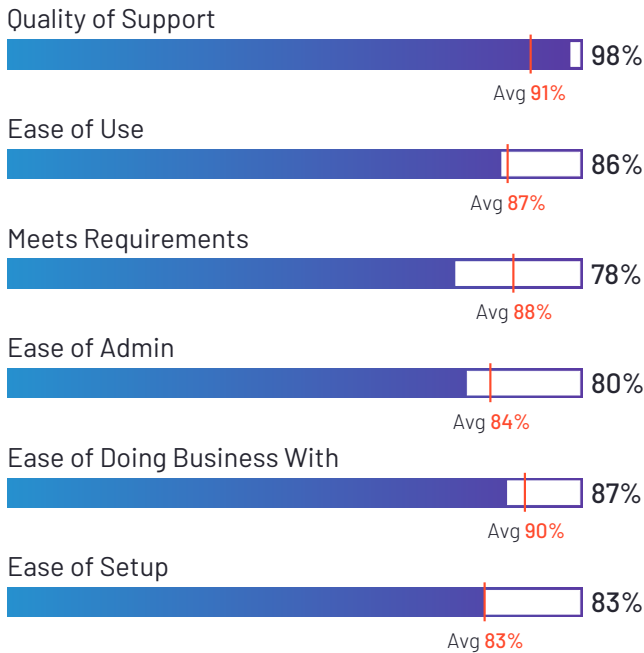


4.0 ★★★★★ (31)



Valispace has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 86% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend Valispace at a rate of 81%. Valispace is also in the Systems Engineering And MBSE and Test Management categories.

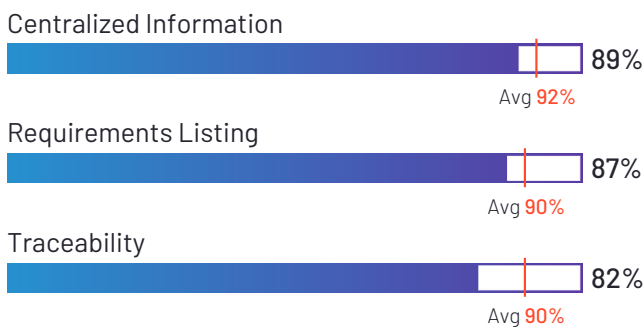
Satisfaction Ratings



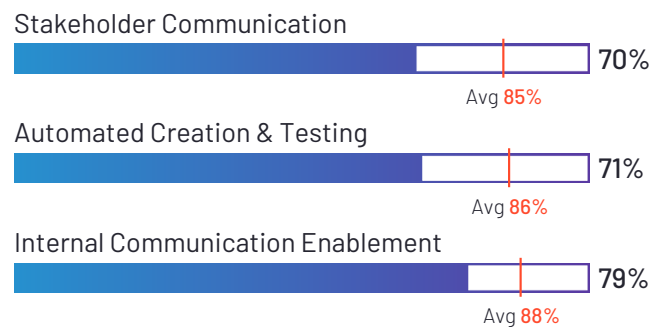
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Altium



HQ Location
La Jolla, CA



Year Founded
1985



Employees (Listed
On LinkedIn)
1,070



Company Website
www.altium.com



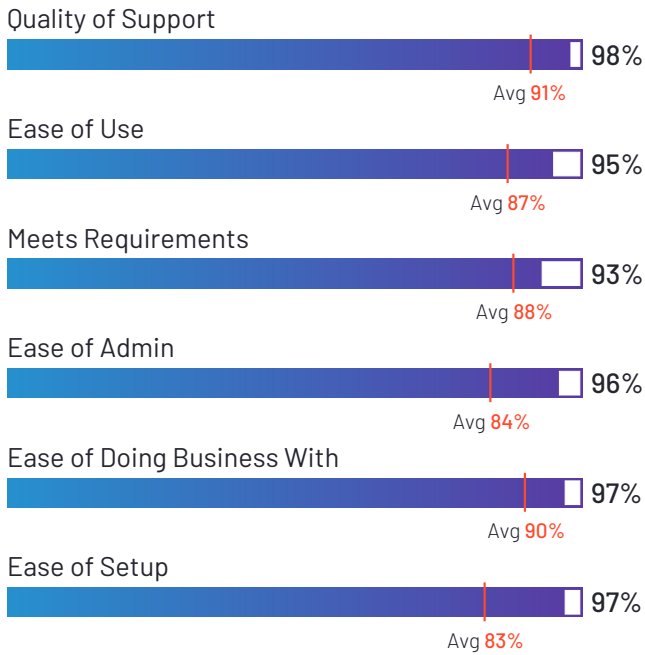
Sonar

4.7 ★★★★★ (88)

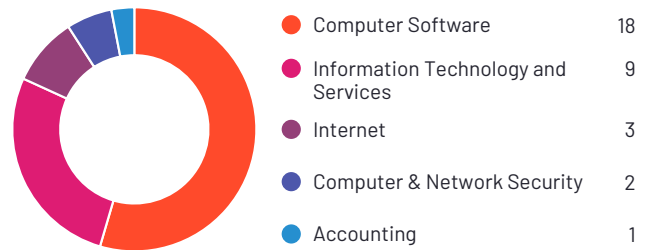


Sonar has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend Sonar at a rate of 94%. Sonar is also in the Test Management, SaaS Operations Management, Software Testing, and Salesforce AppExchange Apps categories.

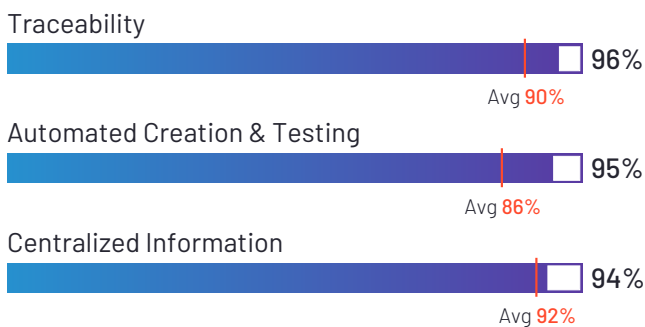
Satisfaction Ratings



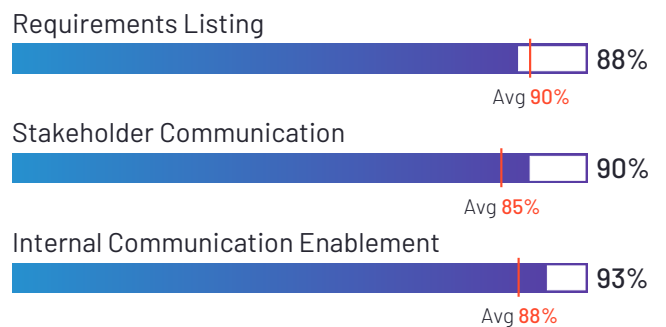
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Sonar Software



HQ Location
Atlanta, Georgia



Year Founded
2018



Employees (Listed On LinkedIn)
70



Company Website
sonarsoftware.com

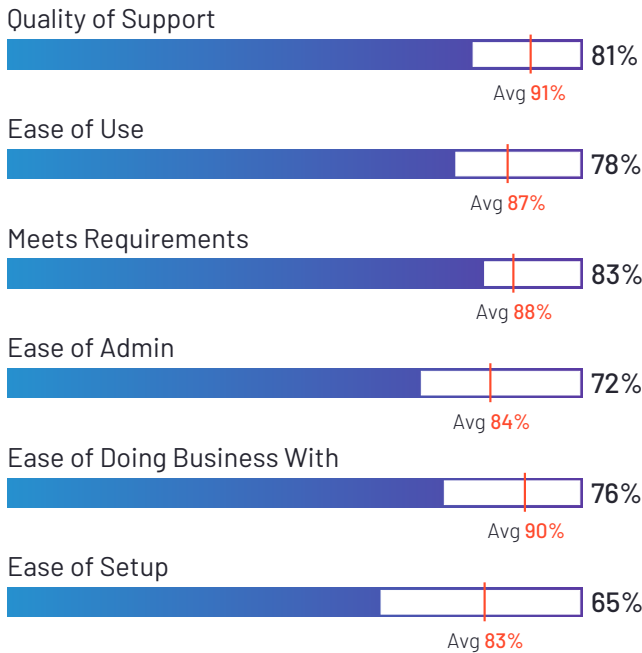


IBM Engineering Requirements Management DOORS Next

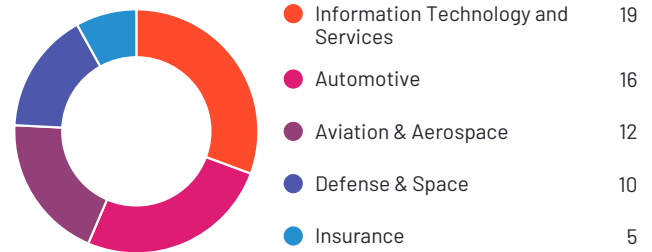
4.0 ★★★★★ (132)

IBM Engineering Requirements Management DOORS Next has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 84% of users rated it 4 or 5 stars, 84% of users believe it is headed in the right direction, and users said they would be likely to recommend IBM Engineering Requirements Management DOORS Next at a rate of 81%. IBM Engineering Requirements Management DOORS Next is also in the ALM Software Suites and Product Management categories.

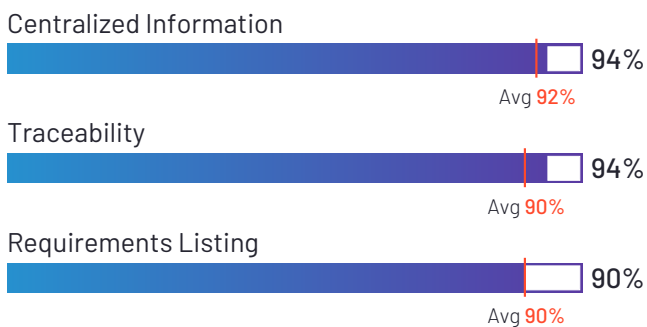
Satisfaction Ratings



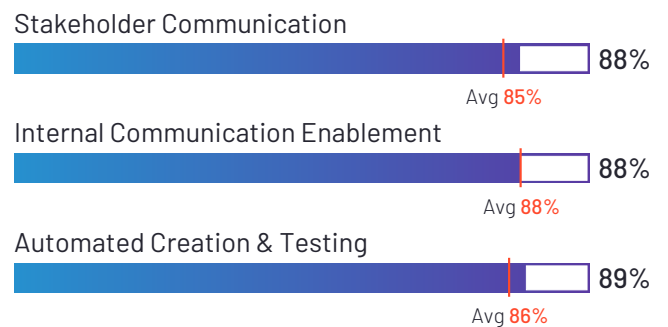
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
IBM



HQ Location
Armonk, NY



Year Founded
1911



Employees (Listed On LinkedIn)
310,929



Company Website
www.ibm.com

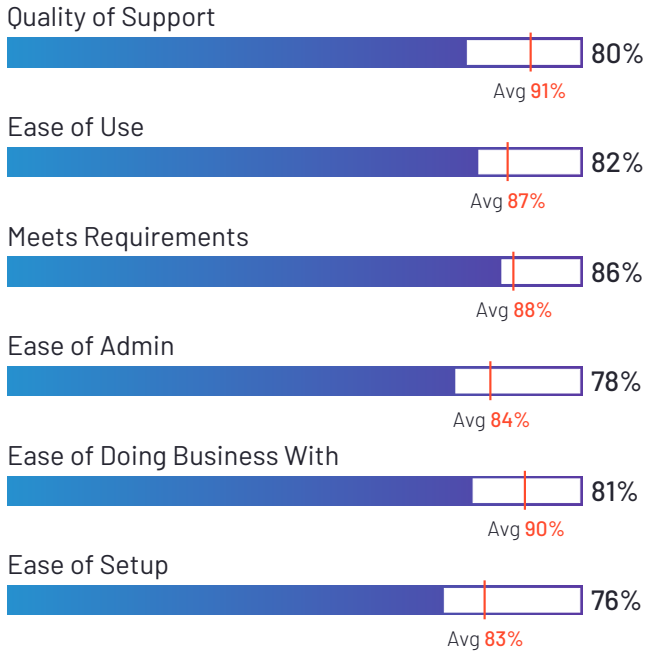


OpenText ALM Quality Center

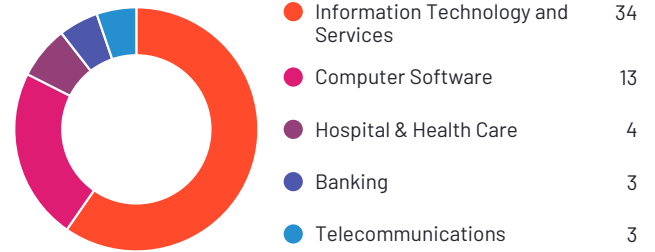
4.0 ★★★★★ (132)

OpenText ALM Quality Center has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 89% of users rated it 4 or 5 stars, 77% of users believe it is headed in the right direction, and users said they would be likely to recommend OpenText ALM Quality Center at a rate of 83%. OpenText ALM Quality Center is also in the Continuous Testing Platforms, Test Management, ALM Software Suites, Bug Tracking, Software Testing, Automation Testing, and AWS Marketplace categories.

Satisfaction Ratings



Top Industries Represented



Ownership
OpenText



HQ Location
Waterloo, ON



Year Founded
1991



Employees (Listed On LinkedIn)
22,393



Company Website
opentext.com

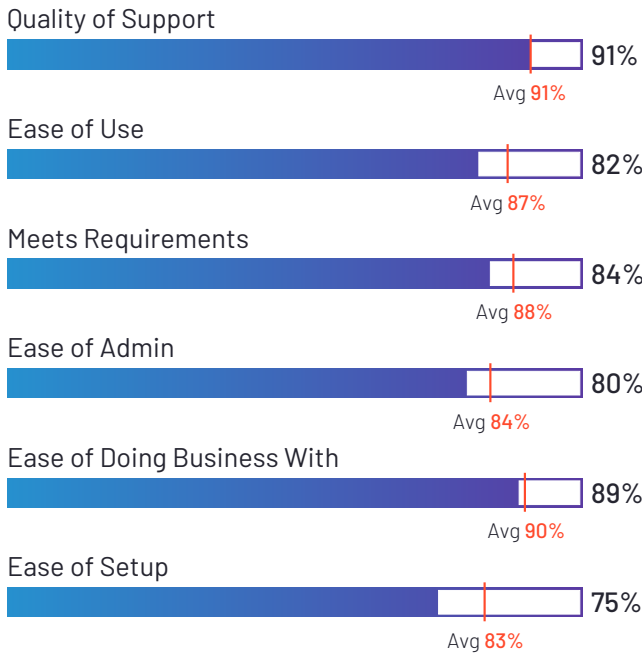


Helix ALM

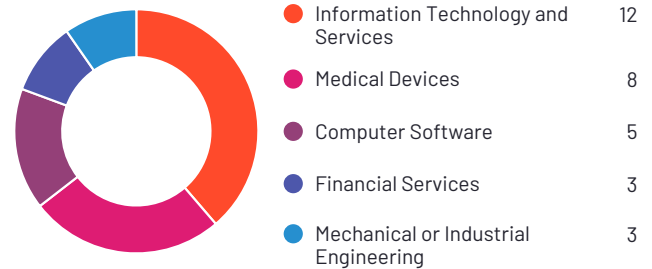
4.0 ★★★★★ (107)

Helix ALM has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 82% of users rated it 4 or 5 stars, 75% of users believe it is headed in the right direction, and users said they would be likely to recommend Helix ALM at a rate of 80%. Helix ALM is also in the ALM Software Suites, Bug Tracking, and Software Testing categories.

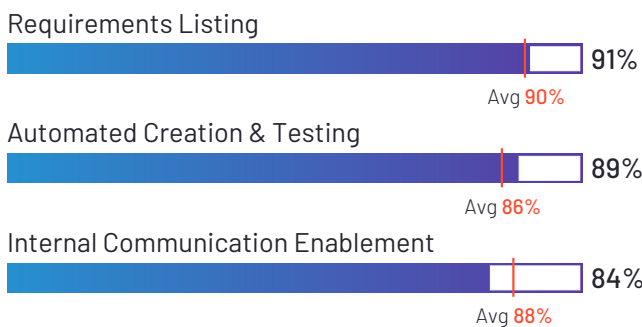
Satisfaction Ratings



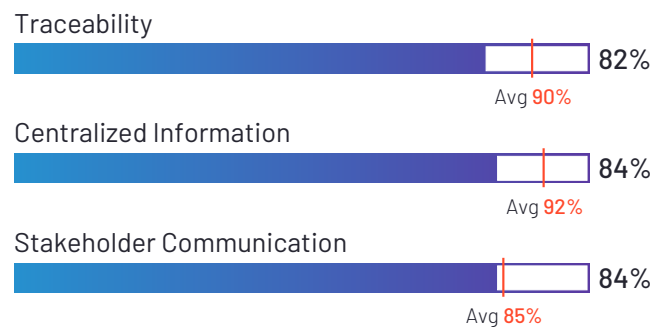
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Perforce



HQ Location
Minneapolis, MN



Year Founded
1995



Employees (Listed On LinkedIn)
962



Company Website
perforce.com

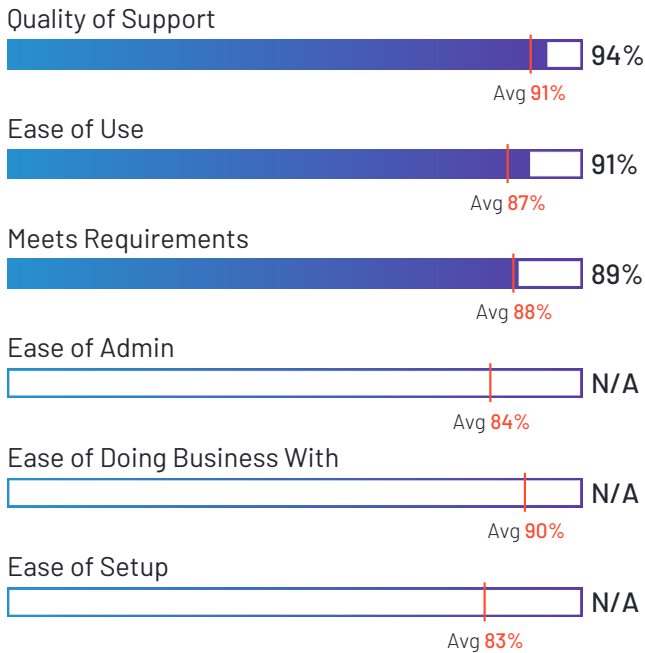


Polarion REQUIREMENTS

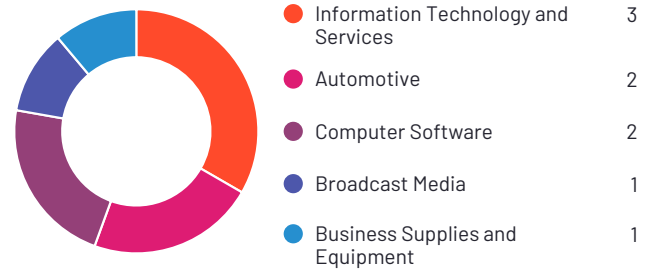
4.5 ★★★★★ (11)

Polarion REQUIREMENTS has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Polarion REQUIREMENTS at a rate of 90%.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.

<p>Ownership Siemens Digital Industries Software</p>	<p>HQ Location Plano, Texas</p>	<p>Year Founded 1980</p>	<p>Employees (Listed On LinkedIn) 17,616</p>	<p>Company Website sw.siemens.com</p>
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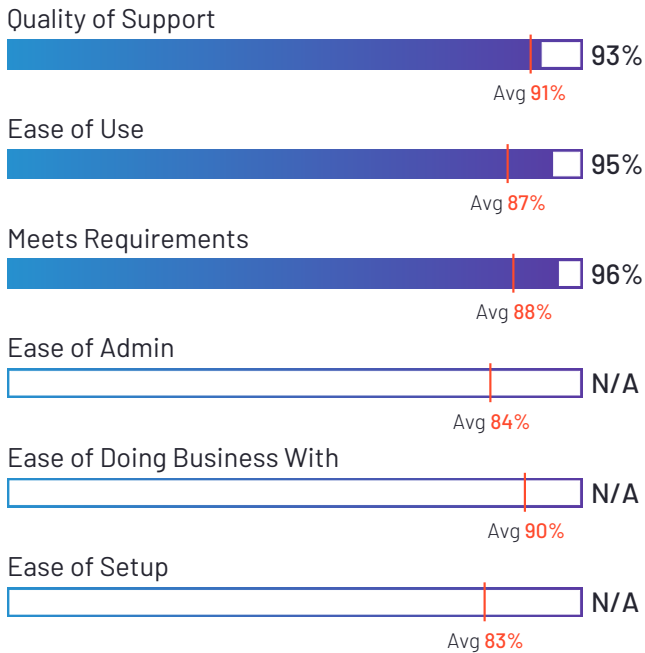


SpiraPlan

4.6 ★★★★★ (37)

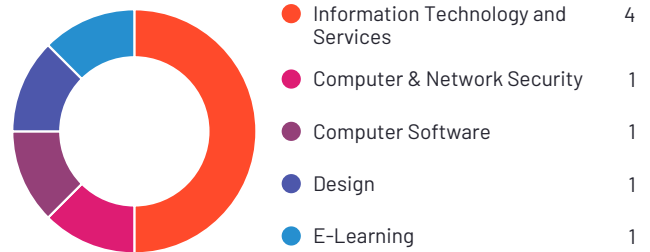
SpiraPlan has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend SpiraPlan at a rate of 89%. SpiraPlan is also in the Project Management, Product Management, and ALM Software Suites categories.

Satisfaction Ratings

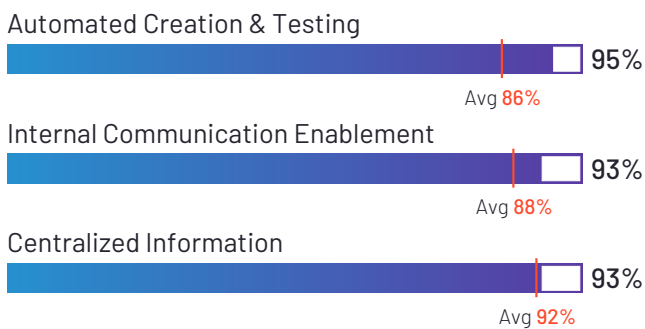


*N/A is displayed when fewer than five responses were received for the question.

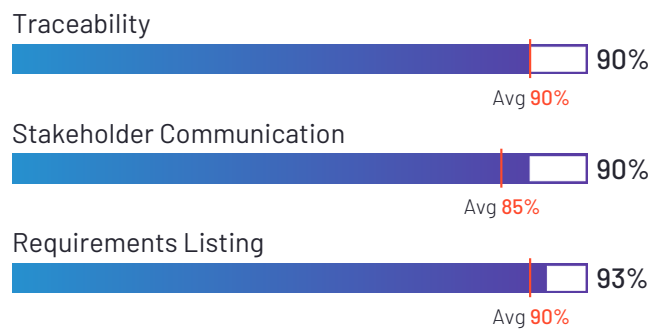
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Inflectra



HQ Location
Silver Spring, MD



Year Founded
2006



Employees (Listed On LinkedIn)
26



Company Website
inflectra.com

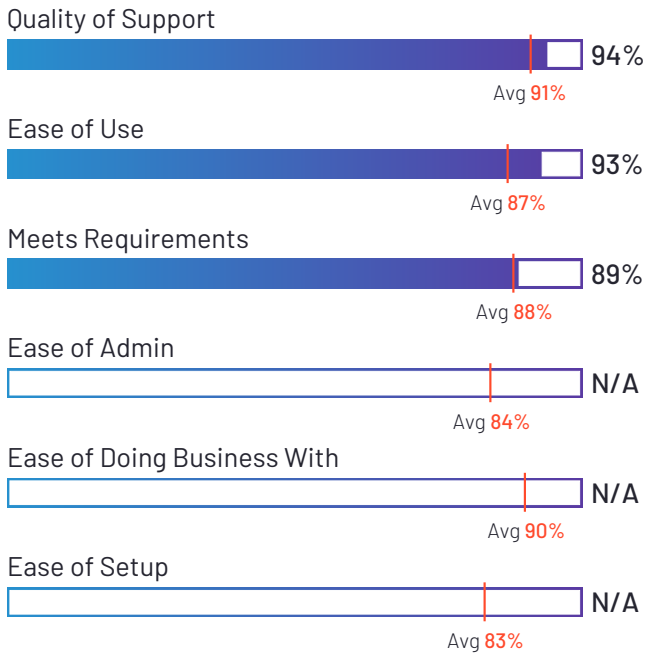


Innoslate

4.5 ★★★★★ (17)

Innoslate has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 93% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend Innoslate at a rate of 91%. Innoslate is also in the Systems Engineering And MBSE and ALM Software Suites categories.

Satisfaction Ratings

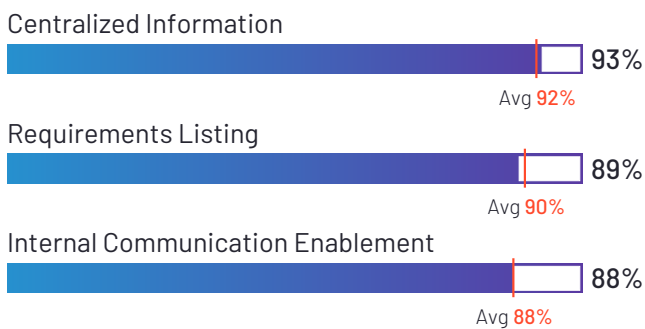


*N/A is displayed when fewer than five responses were received for the question.

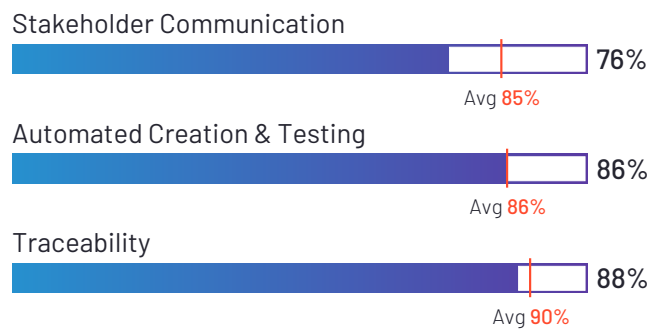
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SPEC Innovations



HQ Location
Manassas, Virginia



Year Founded
1993



Employees (Listed On LinkedIn)
25



Company Website
innoslate.com

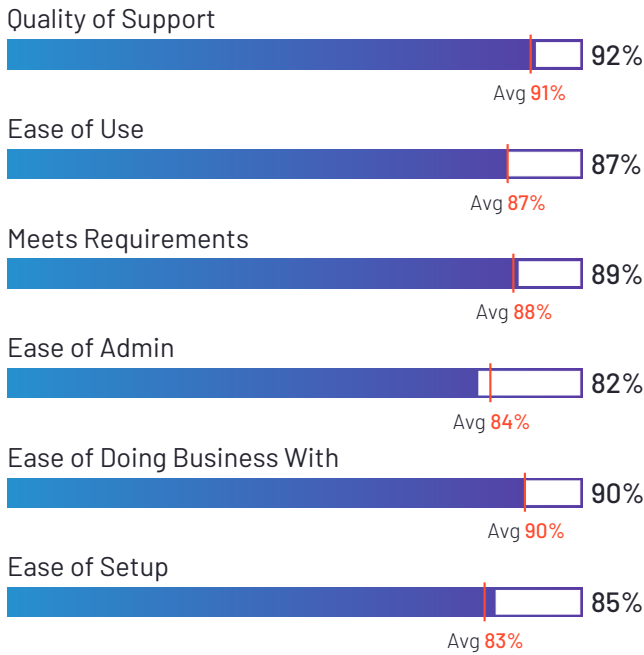


SpiraTest

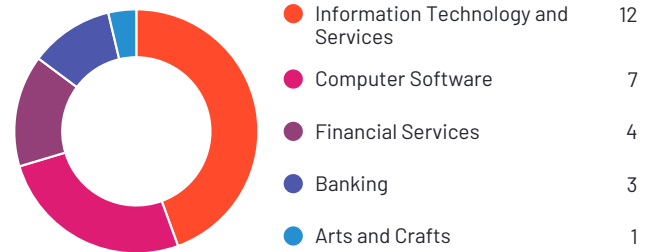
4.3 ★★★★★ (61)

SpiraTest has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 95% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend SpiraTest at a rate of 88%. SpiraTest is also in the Test Management, ALM Software Suites, Bug Tracking, and Software Testing categories.

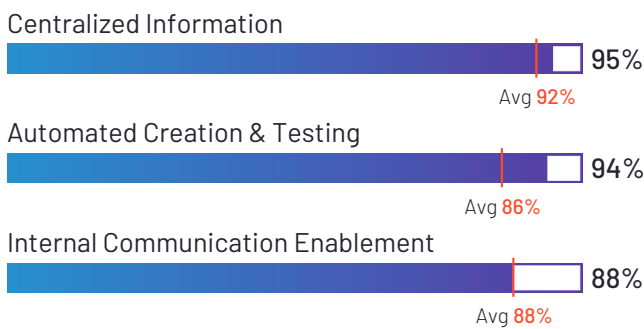
Satisfaction Ratings



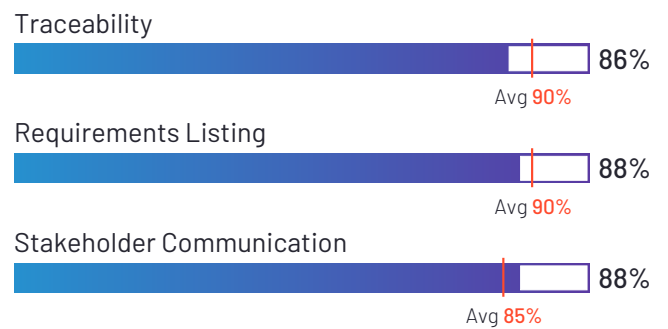
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Inflectra



HQ Location
Silver Spring, MD



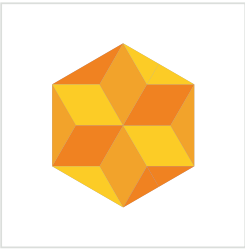
Year Founded
2006



Employees (Listed On LinkedIn)
26



Company Website
inflectra.com

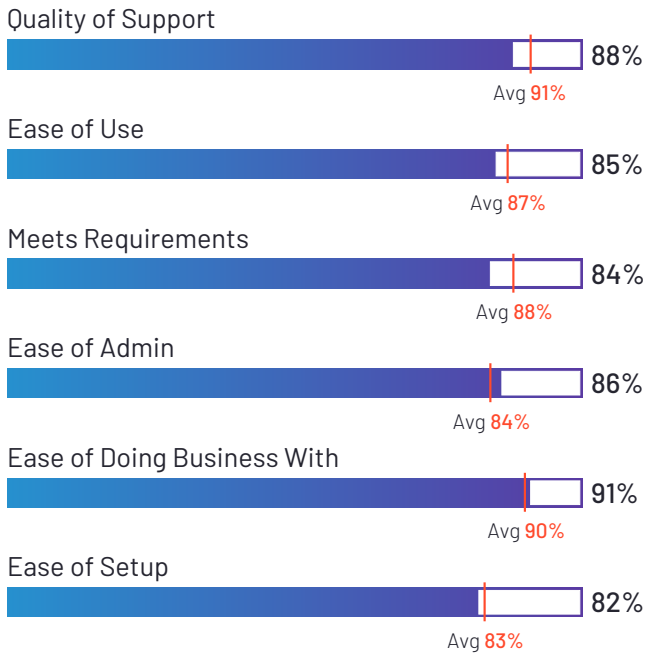


SpiraTeam

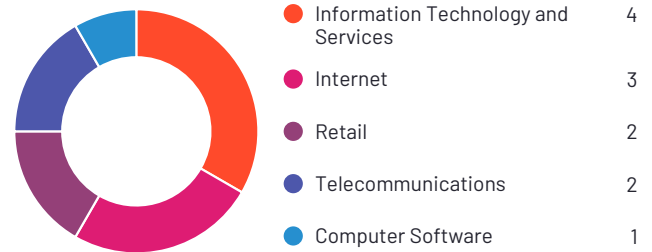
4.1 ★★★★★ (27)

SpiraTeam has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 85% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend SpiraTeam at a rate of 82%. SpiraTeam is also in the ALM Software Suites category.

Satisfaction Ratings



Top Industries Represented



Ownership
Inflectra



HQ Location
Silver Spring, MD



Year Founded
2006



Employees (Listed On LinkedIn)
26



Company Website
inflectra.com



Satisfaction Ratings for Requirements Management

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Jama Connect for Requirements Management	85%	82%	87%	84%	88%	87%	80%	85%	53
codebeamer	86%	86%	86%	81%	89%	84%	80%	81%	47
PractiTest	89%	91%	91%	87%	91%	94%	87%	89%	64
ReqSuite® RM	95%	100%	91%	88%	100%	99%	90%	91%	89
Olive	89%	87%	94%	95%	96%	94%	94%	91%	65
Valispace	81%	94%	78%	80%	87%	98%	83%	86%	27
Sonar	94%	91%	93%	96%	97%	98%	97%	95%	83
IBM Engineering Requirements Management DOORS Next	81%	84%	83%	72%	76%	81%	65%	78%	26
OpenText ALM Quality Center	83%	77%	86%	78%	81%	80%	76%	82%	39
Helix ALM	80%	75%	84%	80%	89%	91%	75%	82%	28
Polarion REQUIREMENTS	90%	100%	89%	N/A	N/A	94%	N/A	91%	72
SpiraPlan	89%	100%	96%	N/A	N/A	93%	N/A	95%	70
Innoslate	91%	86%	89%	N/A	N/A	94%	N/A	93%	80
SpiraTest	88%	91%	89%	82%	90%	92%	85%	87%	60
SpiraTeam	82%	82%	84%	86%	91%	88%	82%	85%	25
Average	87%	88%	88%	84%	90%	91%	83%	87%	55

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Feature Comparison for Requirements Management

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Administration

	Requirements Listing	Centralized Information	Traceability
Jama Connect for Requirements Management	90%	91%	90%
codebeamer	84%	90%	88%
PractiTest	92%	95%	93%
ReqSuite® RM	93%	95%	95%
Olive	97%	97%	92%
Valispace	87%	89%	82%
Sonar	88%	94%	96%
IBM Engineering Requirements Management DOORS Next	90%	94%	94%
OpenText ALM Quality Center	N/A	N/A	N/A
Helix ALM	91%	84%	82%
Polarion REQUIREMENTS	N/A	N/A	N/A
SpiraPlan	93%	93%	90%
Innoslate	89%	93%	88%
SpiraTest	88%	95%	86%
SpiraTeam	N/A	N/A	N/A
Average	90%	92%	90%

(Feature Comparison for Requirements Management continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Requirements Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Communication

	Stakeholder Communication	Internal Communication Enablement
Jama Connect for Requirements Management	85%	85%
codebeamer	80%	86%
PractiTest	90%	94%
ReqSuite® RM	90%	88%
Olive	88%	89%
Valispace	70%	79%
Sonar	90%	93%
IBM Engineering Requirements Management DOORS Next	88%	88%
OpenText ALM Quality Center	N/A	N/A
Helix ALM	84%	84%
Polarion REQUIREMENTS	N/A	N/A
SpiraPlan	90%	93%
Innoslate	76%	88%
SpiraTest	88%	88%
SpiraTeam	N/A	N/A
Average	85%	88%

(Feature Comparison for Requirements Management continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for Requirements Management (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Procedural

	Automated Creation & Testing
Jama Connect for Requirements Management	78%
codebeamer	79%
PractiTest	94%
ReqSuite® RM	74%
Olive	86%
Valispace	71%
Sonar	95%
IBM Engineering Requirements Management DOORS Next	89%
OpenText ALM Quality Center	N/A
Helix ALM	89%
Polarion REQUIREMENTS	N/A
SpiraPlan	95%
Innoslate	86%
SpiraTest	94%
SpiraTeam	N/A
Average	86%

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Additional Data for Requirements Management

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Jama Connect for Requirements Management	16%	48%	36%
codebeamer	20%	54%	26%
PractiTest	32%	41%	27%
ReqSuite® RM	21%	69%	10%
Olive	17%	45%	38%
Valispace	76%	24%	0%
Sonar	7%	86%	7%
IBM Engineering Requirements Management DOORS Next	11%	29%	60%
OpenText ALM Quality Center	14%	20%	65%
Helix ALM	30%	45%	25%
Polarion REQUIREMENTS	18%	27%	55%
SpiraPlan	60%	20%	20%
Innoslate	33%	53%	13%
SpiraTest	10%	61%	29%
SpiraTeam	11%	58%	32%
Average	25%	45%	30%

(Additional Data for Requirements Management continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for Requirements Management (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Number of Users Purchased	Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Median Number of Users Bought	Avg. Contract Term (Months)
Jama Connect for Requirements Management	64%	36%	3.0	75%	17%	0%	7%	75	15
codebeamer	38%	62%	3.6	72%	6%	13%	9%	37	15
PractiTest	56%	44%	1.4	76%	12%	0%	12%	7	4
ReqSuite® RM	73%	27%	2.0	75%	6%	6%	13%	17	7
Olive	92%	8%	2.7	92%	8%	0%	0%	7	7
Valispace	78%	22%	0.6	89%	11%	0%	0%	17	3
Sonar	80%	20%	0.4	73%	7%	7%	13%	3	13
IBM Engineering Requirements Management DOORS Next	33%	67%	6.8	81%	6%	11%	3%	175	21
OpenText ALM Quality Center	38%	63%	3.6	67%	27%	7%	0%	175	22
Helix ALM	22%	78%	1.8	83%	10%	2%	5%	17	9
Polarion REQUIREMENTS	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SpiraPlan	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Innoslate	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SpiraTest	57%	43%	0.8	71%	14%	14%	0%	17	5
SpiraTeam	67%	33%	3.6	91%	0%	0%	9%	17	8

(Additional Data for Requirements Management continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for Requirements Management (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Jama Connect for Requirements Management	54%	21
codebeamer	52%	22
PractiTest	62%	12
ReqSuite® RM	52%	19
Olive	44%	14
Valispace	45%	22
Sonar	54%	10
IBM Engineering Requirements Management DOORS Next	43%	40
OpenText ALM Quality Center	67%	16
Helix ALM	67%	16
Polarion REQUIREMENTS	N/A	N/A
SpiraPlan	N/A	N/A
Innoslate	N/A	N/A
SpiraTest	81%	15
SpiraTeam	69%	N/A
Average	57%	19

(Additional Data for Requirements Management continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for Requirements Management (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers	Twitter Followers (Seller)	Glassdoor Rating
Jama Connect for Requirements Management	Jama Software	2007	272	10,596	4,219	4.1
codebeamer	PTC	1985	7,797	330,000	39,342	4.2
PractiTest	PractiTest	2008	36	3,720	1,146	N/A
ReqSuite® RM	OSSENO Software	2015	9	685	0	N/A
Olive	Olive Technologies	2018	29	3,211	205	N/A
Valispace	Altium	1985	1,070	76,115	8,935	4.0
Sonar	Sonar Software	2018	70	4,875	216	4.2
IBM Engineering Requirements Management DOORS Next	IBM	1911	310,929	16,052,013	720,082	4.1
OpenText ALM Quality Center	OpenText	1991	22,393	376,021	22,230	3.6
Helix ALM	Perforce	1995	962	20,729	5,293	3.9
Polarion REQUIREMENTS	Siemens Digital Industries Software	1980	17,616	738,989	36,904	4.3
SpiraPlan	Inflectra	2006	26	3,314	1,383	5.0
Innoslate	SPEC Innovations	1993	25	526	272	N/A
SpiraTest	Inflectra	2006	26	3,314	1,383	5.0
SpiraTeam	Inflectra	2006	26	3,314	1,383	5.0

*N/A is displayed when data is not publicly available.