

CASE STUDY STONESOFT:

Stonesoft uses Contour to manage releases of its award-winning software.

Stonesoft Corporation (NASDAQ OMX: SFT1V), a leading provider of integrated network security solutions, knows a thing or two about enterprise software. Its award-winning solution, StoneGate, provides its customers a powerful, flexible and cost effective way to protect the information flow of large, distributed organizations.

When Stonesoft chose Jama Contour, these same 3 characteristics of power, flexibility and immediate ROI were key criteria Stonesoft valued in its thorough evaluation process of several requirements management solutions.

Founded on the vision of bringing simplicity and tangible business value to security solutions for businesses, Stonesoft is a global organization with corporate headquarters in Helsinki, Finland and Americas headquarters in Atlanta, Georgia, with offices throughout Europe, Asia and the Americas. The StoneGate product family unifies firewall, VPN, IPS and SSL VPN; blending network security, end-to-end availability and load balancing into a unified and centrally managed system.

At Jama, we're excited to be working with the talented crew at Stonesoft and recently we had the opportunity to speak with Ville Hamalainen, the director of R&D, and ask a few questions about Stonesoft's product development process and their reasons for selecting Contour.



What are the goals of the projects you're managing within Contour? Tell us a little bit about the products your team is building.

We are using Contour to manage the development of our StoneGate product family: Firewall/VPN and VPN client, IPS, SSL VPN and our Management Center software products.

How large are your projects in terms of the number of requirements involved?

We manage each new release of StoneGate as a project within Contour. Each release project has about 20 features for the whole StoneGate product family, and each of these new features contains on average 25+ requirements and other related items. So we're looking at 500+ requirements in total for each project under management.

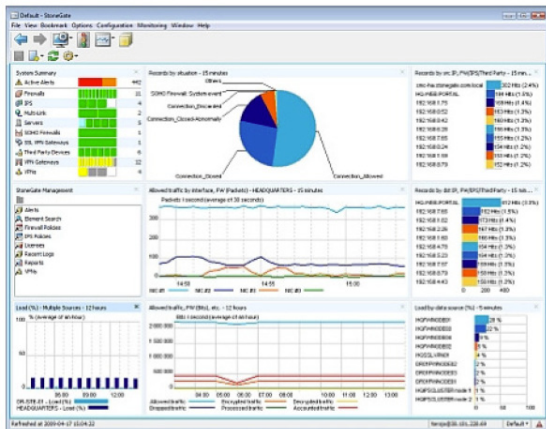
What development process do you use?

We use an iterative process, quite close to the Unified Process. We produce about 5 increments every project round and the duration is about 9 months. From a traceability standpoint, we start by defining the features and then we create related downstream items for functional requirements, design mockups and user scenarios. And, we map these to our release schedule within Contour.

What's nice is that we recently leveraged Jama's professional services team to help customize Contour to fit our process and configure an enhanced release management view that we needed. This engagement only took a few months and we now have a better way to see everything related to the features within a planned release.

"We chose Contour after looking at the competitors. The traditional tools seem to be stuck with old client-server technology and look too complex."

Ville Hamalainen,
Director of R&D, Stonesoft



What's the biggest challenge you and your organization face in managing this process?

Communication with our product development teams around the world in Sophia Antipolis, France, Helsinki, Finland and Atlanta, Georgia. I think it's a challenge many global teams face, but Contour helps because it now enables us to keep everyone in sync and aligned on building the right set of features for each new release of our products under management.

What were you using before Contour to manage requirements?

We used Microsoft Word documents stored to Lotus Notes.

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Why did you choose Contour? How will Jama help you be more successful?

We chose Contour after looking at the competitors. The traditional tools seem to be stuck with old client-server technology and look too complex. In our assessment, we found Contour to be the most cost effective and collaborative tool for requirements management on the market today.

About Jama Software

Thousands of users worldwide. Billions in R&D projects managed within Contour.

Jama Software is the leader in collaborative requirements management solutions for improving enterprise collaboration and managing complex software development projects. Its Web application, Jama Contour, helps organizations manage the entire requirements management lifecycle through an intuitive, easy-to-use interface that brings people, process and data together to ensure software quality is delivered as specified.

Customers, from agile start-ups to the largest and most sophisticated technology and IT organizations in the world, turn to Jama to help drive innovation, improve the decision-making process and harness the collective genius of all stakeholders involved in building great software. For more information please visit: <http://www.jamasoftware.com>.